

REAL ESTATE BOARD OF GREATER VANCOUVER

SALES SUMMARY AS AT JUNE 30, 2012

AREA: All Areas

DETACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	980,426,066	1,790,085,996	45- %	6,987,566,195	10,048,302,634	30- %
Units Listed	2,395	2,503	4- %	15,151	14,998	1 %
Units Sold	924	1,473	37- %	6,193	8,454	26- %
Sale Success Ratio	45 %	61 %		52 %	66 %	
% Sales to Listings	38 %	58 %		40 %	56 %	
Avg Price/Unit	1,061,067	1,215,265	12- %	1,128,300	1,188,585	5- %
Active Listings	7,958	6,253	27 %			

ATTACHED

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	235,018,676	291,251,044	19- %	1,477,471,874	1,802,617,677	18- %
Units Listed	902	936	3- %	5,588	5,645	1- %
Units Sold	415	525	20- %	2,600	3,191	18- %
Sale Success Ratio	52 %	61 %		56 %	66 %	
% Sales to Listings	46 %	56 %		46 %	56 %	
Avg Price/Unit	566,310	554,763	2 %	568,258	564,906	0 %
Active Listings	2,761	2,403	14 %			

APARTMENTS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	445,121,270	564,612,846	21- %	2,794,022,573	3,323,879,422	15- %
Units Listed	2,335	2,377	1- %	15,110	14,315	5 %
Units Sold	1,026	1,266	18- %	6,240	7,236	13- %
Sale Success Ratio	47 %	59 %		51 %	59 %	
% Sales to Listings	43 %	53 %		41 %	50 %	
Avg Price/Unit	433,841	445,981	2- %	447,760	459,353	2- %
Active Listings	7,774	6,450	20 %			

DET/ATT/APT SUB-TOTALS

	-----CURRENT MONTH-----			-----YEAR TO DATE-----		
	THIS YEAR	LAST YEAR	INCREASE	THIS YEAR	LAST YEAR	INCREASE
ALL						
Gross Sales	1,660,566,012	2,645,949,886	37- %	11,259,060,642	15,174,799,733	25- %
Units Listed	5,632	5,816	3- %	35,849	34,958	2 %
Units Sold	2,365	3,264	27- %	15,033	18,881	20- %
Sale Success Ratio	47 %	60 %		52 %	63 %	
% Sales to Listings	41 %	56 %		41 %	54 %	
Avg Price/Unit	702,142	810,646	13- %	748,956	803,707	6- %
Active Listings	18,493	15,106	22 %			

MULTI FAMILY REVENUE